

What can the PLCF offer ?

June 2006

- A dynamic network, facilitating business contacts both in France and abroad;
- The maintenance and updating of best practices and methods;
- The valorization of the business development and licensing function

The PLCF is part of PLGs Europe



The members of the Executive Committee
(from left to right)

- C.A. Cudennec**, Medesis-Pharma, President
- A. Gianfermi**, Vice-President and Secretary
- N.L. Brown**, Prostrakan, Vice-President
- A. Clapin**, Ipsen, Treasurer
- C. Fabrègue**, Pfizer, Associate Treasurer
- L. Massuyeau**, Lilly, Associate Secretary
- A. Bouaziz**, Genopharm, Member
- A. Picot-Delas**, 3M Santé, Member
- B. Guillou**, Expanscience, Member
- C. Grosskopf**, Roche, Member

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Mission

PLCF is dedicated to increase its audience, especially from biotech and smaller pharmaceutical company, and to develop stronger relationships with the other Pharma Licensing Club members sharing Business Development Best Practices.

Links between members

The Web Site www.plcf.org

The point of contact between members of the PLCF is the newly constructed web site. It facilitates contacts and the follow-up of events and news.

The "Pocket Book"

Each year a convenient pocket book is edited containing the names, affiliations and contacts (e-mail & phone) of the PLCF members (exclusively available to members).

Dinner-Debates

Three times a year, debates are organized around a current theme, in relation to business development.

Training Sessions

Half-day training sessions are proposed with input from external experts to provide solutions to your concerns (legal, fiscal, commercial, financial...).

To join the PLCF, contact a member of the Executive committee
(Annual fees 2006: €105 + registrations to events)

Events 2006

21 february: Dinner-debate
Financement et achats des Etablissements de santé (T2A)
G. Clapeau, PH ; A. Dubourg, Pfizer.

21 march: Training session
« De la boule de cristal à la modélisation de la prévision »
IMS Health

16 may: Dinner-debate
« Perception de l'industrie pharmaceutique par un analyste financier » Frédéric Desdouits, Bionest.

14 september: Dinner-debate
« Le brevet européen » J Warcoin, Regimbeau.

19 october : Training Session
« Optimiser votre collaboration avec les juristes » » Me Paule Drouault-Gardrat, Bird & Bird.

21 november: Dinner-debate

5 december : Training Session
« Due diligence / cas pratique »

➡ If you have responsibilities in licensing or business development;

➡ If the company for which you work has activities involving the manufacturing, sales or R&D of healthcare products :

➡ Then you should become a member of the PLCF.